



WE ARE PREPARED TO SERVE OUR CUSTOMER FOR THEIR SUCCESS



Clemens Lowinski
Dipl. Ing.
Mechanical Engineering

- 27 years experience in automotive industry at Johnson Controls in various leadership functions.
- Product development know how for passenger car interior moduls and components.
- Leadership experience for multiple international projects, expert in all aspects of the product development process.
- Key projects finalized e.g. FORD, MERCEDES, SMART, MITSUBISHI
- Founded and lead the biggest automotive technology center for Johnson Controls in Trenčín, Slovakia with up to 550 employees.



Ondrej Jančovic
Dipl. Ing.
Commercial Engineering

- 15 years of experience with export, import, agency and trade in international company .
- Know how within functions from key account manager, product manager, project manager and export-import manager .
- Leadership business experience in all aspects of the sales strategies, in retail and in wholesale .
- Successful implementation of new central european brands into slovak market, e.g. AMICA, VILLAGER, METALAC .
- Key account for big retail chains like TESCO, NAY, DATART.

LOWINSKI CONSULTING is a service company founded in summer 2017 in Nitra, Slovak Republic. We provide unique, customized engineering services to the automotive and mechanical engineering industry. Based on our wide experience and knowledge in automotive engineering, product development and production start, we cooperate with our customers to develop together improved products, processes and engineering expertize. Our main goal is to exceed our customer expectations with measurable results and develop long-term relationships. We strive to provide always above standard solutions, that work for our customers.

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OUR MISSION

We will serve our customers with know how and expertise to support their future success by providing consulting services during the product life cycle.

OUR BELIEVES

- **We stay for a respectful, committed cooperation and open communication with customers and partners.**
- **We stay for expertise, detail orientation and measurable results.**
- **We stay for unique and customized solutions leading to customers success.**
- **We stay for collaboration with our customers to reach best results and to develop a long-term relationship.**

WHO WE ARE

- **We offer unique consulting services on Slovak market.**
- **We are flexible and a small size consulting company.**
- **We are product development professionals from automotive.**



SERVICES PORTFOLIO

EQ

ENGINEERING QUALIFICATION

Our new developed Engineering Leader Qualification program enable engineers to improve their skills and performance.

• Skills Assessment

• Individual Development Plan



• Validation Skill Level

• Interactive Classrooms

- Qualification process designed for interactive learning
- Small work groups apply learnings to real issues
- Practical examples, case studies and projects to execute
- Projects supported by coaching

Qualification validated by updated skill Assessment and training evaluation

Practicing on real project to apply learnings and supported by coaching

Workshops, role plays, simulations and case studies to deepen the knowledge

Lectures and discussion rounds, incl. sharing of experiences

Foundation for further career growth

Base knowledge of the Engineering subjects

Qualification

Project Execution

Team Trainings

Soft Skills and Technical Skills

Project Experience as Design Engineer

Education or Practice as Engineer or Technician

Covered by EQ program

EP

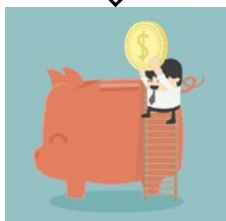
ENGINEERING PROCESS

We support and develop with our customer the optimization of engineering processes to increase efficiency and reduce cost.

Process Analysis and Optimization

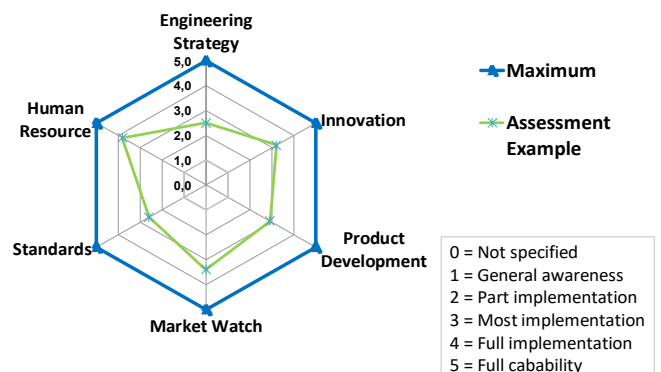
COST REDUCTION

Lead Process Changes



- Process analyzation and optimization (up to 6 dimensions)
- Develop customized improvement initiatives
- Reach the optimum in each dimension with various aspects

EXAMPLE: 6 Dimensions and various aspects



SERVICES PORTFOLIO

We cooperate with our customer teams to improve project performance. We also establish new teams to increase customer capabilities.

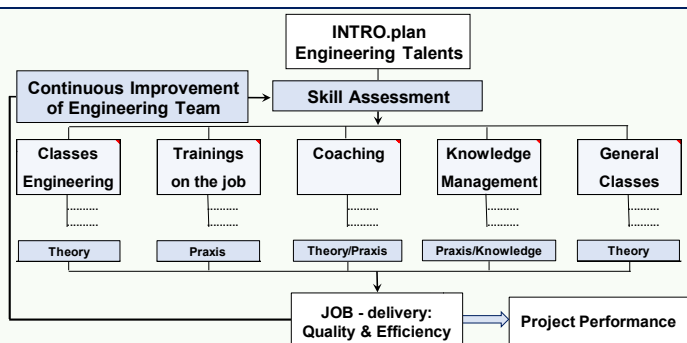
ENGINEERING TEAMS

ET



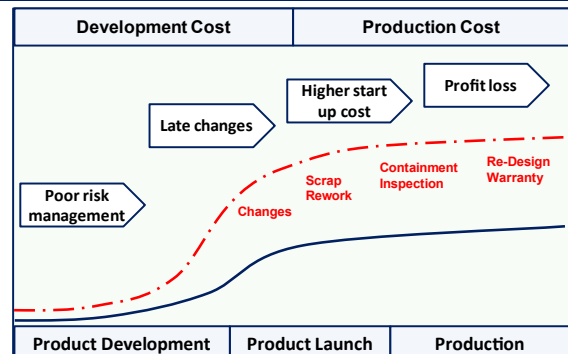
Establish New Engineering Teams

- Team integration and workflow
- On the job training and coaching
- Continuous skill improvement



Lead Project Workshops

- Technical review - Risk assessment - Problem solving
- Product cost reduction
- Customer specific skills assessment template



Our coaching of customer engineering leaders or teams ensure the project deliverables and improve their performance.

ENGINEERING COACHING

EC



IMPROVED (Job) PERFORMANCE



Coaching of Team Leaders



Coaching of Project Teams



- Focus on person or team potential to create value



- Follow the day to day routine „On the Job “



- Consult to identify the daily challenges and find solutions; Result orientation is key

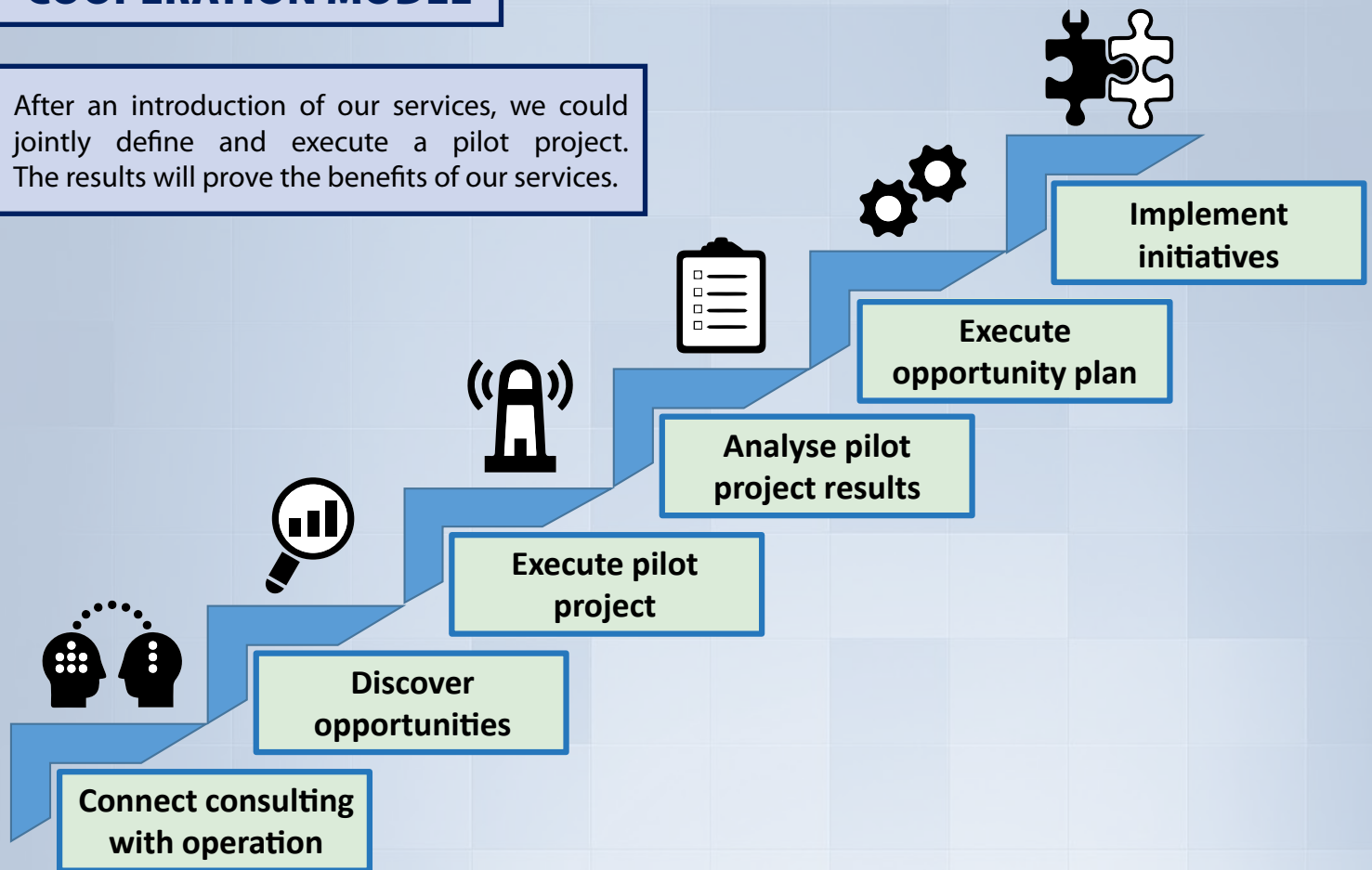


- External expertise help customer teams to find new ways



COOPERATION MODEL

After an introduction of our services, we could jointly define and execute a pilot project. The results will prove the benefits of our services.



We are focussed on value for our customer. Objectives, milestones and reviews are drivers to success. Changes implementation during project execution is garant for best quality results.

SERVICES EXECUTION

